

**Lori Scott**  
**Landscape Design and Consultation**

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www.LoriScottLandscapeDesign.com

**Bob and Wendy Goodclients**  
**January 11, 2010**  
**Landscape Design Proposal**

**Design Goals** for your property at 1234 SW Farm Village:

- Beautiful, inviting backyard patio for dining and some entertaining, with graceful entries from inside home as well as from parking area.
- Lush, colorful, deer resistant plantings, carefully chosen and arranged for efficient irrigation (from well).
- Welcoming street entrance, with attractive shrub border along the driveway.
- Large tree plantings on south side of meadow (tennis court area...) to eventually screen road and cows (partially!).
- Consider placement of a fire pit with built-in bench, a mini-golf area, and upgrade of climbing structure with appropriate safe surface underneath.
- Night lighting.
- Consider views from future floor-to-ceiling windows.
- Seamless transition from inside to outside—possibly a stepless entry, (with positive drainage away from house)

**Please note that the scope does not include the following:**

1. Detailed construction or scaled working drawings for any site structure (such as sprinkler systems, lighting, paving, etc.)
2. Actual construction or installation of the design.

**Time schedule.** I will schedule a beginning date of **January 20**, after receiving this signed contract and down payment. (I'll save this date for two weeks.) The conceptual plan should take about **2 weeks** to develop, at which time I will arrange a meeting with you to present this plan. The final plan will take another 2 weeks. Installations dates will depend on your decisions.

**Fee payment and schedule.** The following page shows service and price choices and when payments are due.

**Contract Acceptance.** If the proposal is acceptable to you, please circle and sign your choice on the next page, as well as below and return to me for my files, along with down payment.

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client

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date

**Lori Scott**

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**Landscape Design Proposal Options**

Basic Design	<ul style="list-style-type: none"><li><input type="checkbox"/> Measuring to create base map (I assume existing map is available to start with)</li><li><input type="checkbox"/> Scaled and Colored Concept plan (top-down)</li><li><input type="checkbox"/> 3 more meetings (concept presentation, more-input, final presentation)</li><li><input type="checkbox"/> 3 copies of final drawing, with hardscapes and names of plants labeled, suitable for bidding.</li><li><input type="checkbox"/> Plant list including quantities, botanical and common names, and buying size (for bidding and/or shopping)</li></ul>	\$2800	\$1000 down payment \$1000 upon concept \$800 upon final
Visual Design and a Push	<p>All of above plus</p> <ul style="list-style-type: none"><li><input type="checkbox"/> at least 2 perspective sketches to help visualize the design from "human view"</li><li><input type="checkbox"/> help to hire qualified contractor (meeting with up to 3 bidders and help to interpret bids.)</li></ul>	\$3300	Same as above plus \$500 upon contractor hired
Design & Follow-through	<p>All of the above plus</p> <ul style="list-style-type: none"><li><input type="checkbox"/> Site visits during critical junctures in the installation process (layout, plant placement, other unforeseen stuff!)</li><li><input type="checkbox"/> Communication with contractor and clients to protect design intent, even during "re-decisions"</li><li><input type="checkbox"/> Maintenance information</li></ul>	\$4300	Same as above plus \$1000 when hardscape is completed.

Please circle your choice and sign here too:

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client

date